

**CURRICULUM VITAE – HANNU VERKASALO, Lic.Sc.(Tech.), M.Sc.(Econ.), M.Soc.Sc.
1.5.2007**

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Education

- Doctor of Science in Technology (D.Sc.Tech.), in process, Helsinki University of Technology
 - Dissertation title: Handset-Based Analysis of Mobile Service Usage

- Licentiate of Science in Technology (Lic.Sc.Tech.), 20.3.2007, Helsinki University of Technology
 - Department of Electrical and Telecommunications Engineering, Networking Laboratory
 - Dissertation title: A Cross-Country Comparison of Mobile Service and Handset Usage
 - Grade Point Average: Excellent
 - Supplementary studies in statistics, business strategy and telecommunication management

- Master of Science in Technology (M.Sc.Tech.), 19.9.2005, Helsinki University of Technology
 - Department of Electrical and Telecommunications Engineering
 - Major subject: Telecommunications management
 - Extended Curriculum of Science - Participation in an advanced program of mathematics, technical physics and programming
 - Grade Point Average: Very good
 - Thesis title: Handset-Based Monitoring of Mobile Customer Behavior (was awarded the grade excellent on 19.9.2005)

- Master of Science in Economics (M.Sc.Econ.), 3.6.2005, Helsinki School of Economics
 - Major subject: Finance (corporate finance)
 - Grade Point Average: Excellent
 - Thesis title: Too Young to Be Patient? Aid and Support of Venture Capitalist in Timing Initial Public Offerings (was awarded the grade excellent on 17.5.2005)

- Master of Social Sciences (M.Soc.Sc.), 14.6.2006, University of Helsinki
 - Major subject: Economics
 - Grade Point Average: Very good
 - Thesis title: Convertible Securities Overcoming Double Moral Hazard in Venture Capital (was awarded the grade very good on 14.6.2006)

- Exchange studies at Trent University, Ontario, Canada (fall 2005)
 - Supplementary studies in business administration and economics

Work experience

Currently (30.1.2006-) Networking Laboratory, Helsinki University of Technology, Espoo
Research scientist. Doing techno-economic analysis of mobile communications industry dynamics together with the preparation of my doctoral dissertation. Lecturing on operator business and network economics, supervision of special assignments and master's theses.

Currently (23.6.2005-) Verkasalo Consulting Services, Helsinki
An independent consultant in the mobile communications market. Consultancy services in internet technologies, marketing and statistics offered to Nokia Corporation and multinational network operators.

Currently (1.9.2004-) Menudata Limited, Helsinki
Vice president of business development: marketing, business administration, finance
Member of the board of directors, founder of the company

12.1.2005-20.6.2005, Nokia Technology Platforms, Helsinki
Master's thesis worker, statistical research on the mobile telecom market.

2.6.2003 – 31.8.2003 Nokia Networks, Oulu
WCDMA test engineering and cabinet integration.

23.4.2001 – 12.7.2001 Verkasalon Saha Ky, Vihanti
Delivery operations and sales.

7.6.1999 – 2.7.1999 Nokia Networks, Radio Access Systems, Oulu
Matlab programming / 2.5G network simulation, R&D.

1.8.1997 – 30.11.1997 Oulu University Hospital, Division of Pediatric Surgery
Document management and customer service tasks.

2.6.1997 – 13.6.1997 Nokia Telecommunications, FAS Operations, Haukipudas
Statistical research and HTML development tasks with MS Office.

Academic publications

See <http://www.netlab.tkk.fi/~hverkasa/>

Information technology skills

Microsoft Office (Excel, Word, PowerPoint)	Excellent skills
Statistical research and modeling: SPSS, Stata	Excellent skills
HTML development, MS Frontpage, Graphical design	Good skills
Operating systems (Windows XP/98, Linux)	Excellent skills
Microsoft Project and project planning software	Good skills
Object-oriented programming, (Java JDK, MS Visual Studio)	Good skills
MatLab programming, mathematical algorithms, Mathematica	Excellent skills
Protocol design, SDL and UML design methods	Satisfactory skills

Knowledge of languages

Finnish	Native language
English	Fluent skills (TOEFL Test Score 287/300)
Swedish	Satisfactory skills
German	Basic skills

Hobbies

- Sports: tennis, floorball, jogging, skiing
- Traveling
- Music, both listening and playing (guitar)

Responsibilities

- Spokesman of the students' union in high school 1997 (Laanilan yläaste)
- Spokesman and responsible for financing in the NCO course 2002, North-Finland battalion of signal corps, Finnish army
- Vice chairman and board member of Menudata Ltd. (Helsinki) 2004-

Other related

Military service in the Finnish army 7.1.2002 – 3.1.2003:

- Reserve officers' course in Hamina Reserviupseerikoulu, course number 220 (19.4. – 25.7.2002) with the grade excellent (238 points) and as the head of the class in signal corps' unit and as the third best of the whole course of 850 students.
- Officer candidate in Hamina 7.10.2002 – 3.1.2003, training reserve officer students during the course number 221. Developing training methods and lecturing about the basics of military skills, various administrative tasks.
- A special award from Suomen Reserviupseeriliitto for especially commendable service as a draftee in the Finnish army 3.1.2003
- Military rank 3.1.2003 Second Lieutenant

A European Union driver's license valid until 17.5.2052.

Additional information

Please visit my home page www.verkasalo.com for more information about me.